

RJ REYNOLDS

TOBACCO COMPANY

COPY

S. R. MacLEOD
Region Operations Mgr

150 Lawrence Bell Drive
Suite #108

Williamsville, NY 14221
(716) 634-9232
Fax (716) 634-3145

October 18, 1996

RJR Account #194040

Ms. R. Fairbanks
FINKLE DIST., INC.

DORAL B1G1F / PROMOTION #601794

Dear Ruth:

DORAL B1G1F product has been ordered in quantities listed below). This product is to be held for *R. J. Reynolds Tobacco Company* Representatives prebooking needs. All additional pertinent promotional information is listed below:

| DORAL STYLE | B1G1F UPC Code | #/ (6M) Cases B1G1F |
|------------------------|-------------------|------------------------|
| <i>Full Flavor Kg</i> | 12300-22268 | 9 |
| <i>Light 100</i> | 12300-22264 | 9 |
| <i>Light King</i> | 12300-22263 | 9 |
| <i>Full Flavor 100</i> | 12300-22267 | 9 |

Product Arrival:

November 25, 1996

EFT \$ Amount:

\$1,551.08

As always, thanks for your assistance in the marketing of our products.

Sincerely,

Judy

J. Campbell
Promotional Coordinator / 1610

/jc

cc: R. Westenberg

cc: 162303
V-DECDOR.DOC

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